

OPERA MFF | MICROS Fidelio Financials

Powered by SunSystems

Solution for the
Mid-Range Hotel
Sector



MICROS-Fidelio Financials, Powered by SunSystems

a “fast start” solution for the mid-range hotel sector

A comprehensive business system providing management reporting and control for hotels, MICROS-Fidelio Financials, powered by SunSystems, delivers a “total solution” for your operation. Utilizing pre-tailored functionality, the solution incorporates product, installation and go live support, providing business benefits from day one.

MICROS-Fidelio Financials’ flexible analysis enables key performance indicators such as room nights or food and beverage covers to be easily tracked, and its reporting capabilities ensure that information is available, when and where needed. The solution not only offers operational and management functionality, it empowers decision-makers by delivering intelligence about the business that can make a real difference to the bottom line.



It also meets statutory requirements, such as the current accounting practices for the hotel industry as recognized by all major hotel associations. It is based on the BAHA (British Association of Hotel Accountancy) standards for accounting practice in the hotel industry, and the Chart of Accounts adheres to the Uniform System of Accounts for the lodging industry (as published by AHMA, the American Hotel & Motel Association).

MICROS-Fidelio Financials is easy to use, providing owners, managers and staff with an up-to-date toolset to meet management and reporting needs. Local tax and statutory requirements can be added to the core product, to ensure the solution is configured to be used effectively wherever you need it.

MICROS-Fidelio Financials									
2001 - 2002 Actuals versus Budget									
Account	Actual	Budget	Variance	Account	Actual	Budget	Variance	Account	Actual
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Product offerings

MICROS-Fidelio Financials is suitable for all mid-market hotels, whether independently owned, part service or as part of a small franchise. The following table outlines the product offerings available.



Product Description	Modules	Module Descriptions
Basic - for data manipulation, reporting	General Ledger SunSystems Vision XL	General Ledger - providing general accounting, using a single integrated ledger for all back-office requirements.
Standard - providing the same functionality as above, plus more powerful analysis and comprehensive reporting	General Ledger SunSystems Vision XL SunSystems Vision Executive	SunSystems Vision XL - providing a dynamic link between MICROS-Fidelio Financials and Microsoft Excel, to enable fast and adaptable data manipulation and powerful reporting.
Full Specification - as above, plus the ability to deliver reports automatically, based on time or business conditions	General Ledger SunSystems Vision XL SunSystems Vision Executive SunSystems Vision Alert	SunSystems Vision Executive - enabling you to conduct inquiries and perform comprehensive examination of your financial data, to uncover and analyze trends, problems and opportunities. Also provides ad hoc, customized or standard reporting. SunSystems Vision Alert - enabling you to automate and schedule reporting tasks on an event- or time-driven basis.
Enhanced User	As per product offerings above, but with additional users	
Additional Modules (available with all of the above products):	<p>Language - available in 30 languages (not included within the core offering)</p> <p>Additional language - multiple languages can be used within a single site</p> <p>Tool kits (for Italy and for Brazil) - to meet local tax requirements</p> <p>Bank Interface - local add-on, to make electronic bank payments and collections through a bank clearing system</p> <p>Corporate Allocations - to support inter-company processing and allocations</p> <p>Asset Register - to enable flexible depreciation via 10 different methods plus asset notes for tracking and powerful reporting</p> <p>Purchasing - offering facilities to manage and simplify the purchasing process, with analysis and reporting on supplier information to improve buying power</p> <p>Inventory - providing the capability to manage inventory, offering greater control without forfeiting customer service levels</p>	

Key Features

Designed specifically for your business

The “core” of the MICROS-Fidelio Financials solution has been designed to meet the fundamental requirements for mid-market hotels, including fully defined operational and financial management reporting. In addition, enhanced interfaces to other MICROS-Fidelio products have been provided as standard, enabling for example, access to enhanced statistics from point of sale. The inclusion of pre-tailored functionality means that the configuration is minimal, resulting in a rapid implementation.

The core solution is continually enhanced and is fully upgradeable. It includes:

- A pre-defined Chart of Accounts that adheres to the Uniform System of Accounts, as recommended by AHMA and BAHA
- Journal types defined for the industry, so that only local statutory requirements need to be addressed during implementation
- 70% of analysis pre-defined, with departmental structures and management reporting lines set up and an enhanced analysis structure on the general ledger
- A report pack, including standard operational and management reports, key performance indicators and powerful analysis functionality
- Interfaces to other MICROS-Fidelio products delivered as part of the standard toolset, providing 200% more interface information from the operational system than any other financial application

Understanding the business through powerful analysis

MICROS-Fidelio Financials enables greater control of the business through a thorough understanding of what is happening, as it is happening. Delivering financial information that can be analyzed in any dimension ensures that the key performance indicators for your business can be measured whenever necessary, uncovering trends, problems and opportunities that may otherwise be concealed.



Integration of the solution with Microsoft Excel ensures that your financial data can be pushed onto or pulled from this familiar desktop tool.

The screenshot displays a complex financial reporting interface. It features a grid with multiple columns representing different financial categories and time periods. The data is organized into sections, likely representing different departments or cost centers. The interface includes various filters and navigation tools, typical of a professional accounting or financial management system.

Using this solution, you can:

- Transfer data from MICROS-Fidelio Financials to Microsoft Excel, allowing you to download transactions, balances and static data to your spreadsheet
- Transfer data from Microsoft Excel to MICROS-Fidelio Financials, enabling budget details from a spreadsheet to be uploaded
- Create dynamic links from Microsoft Excel, enabling users to design inquiry screens from within a familiar tool
- Drill down from Microsoft Excel, to extract balances and investigate further to transaction level
- “Slice and dice” your data, using the Standard or Full Specification offering, by drilling down to underlying transactions



Flexible reporting

The MICROS-Fidelio Financials solution provides flexibility in reporting, with the ability to quickly design and deliver operational and management reports over multiple periods, in a number of languages and currencies. Reporting can be multi-layered, delivering reports to meet the requirements of hotel owners, franchise operators, managers and staff - all delivered from a single data source.

All levels of the offering provide the following features:

- A report designer enabling you to control formatting, the report style and printing options, resulting in professional-looking reports
- With no catalogues, tables or joins, report creation is very fast and very simple
- Using options within Microsoft Excel, you can assign macros to automate the process
- As security is integrated across the solution, separate security for reporting is not required

The Standard offering also provides breakout reports, enabling one report to be designed and run, with breakout by cost center.

In addition to the above, the Full Specification offering delivers additional functionality, including standard report packs, scheduling, exception reporting and greater flexibility in report publication and outputs.

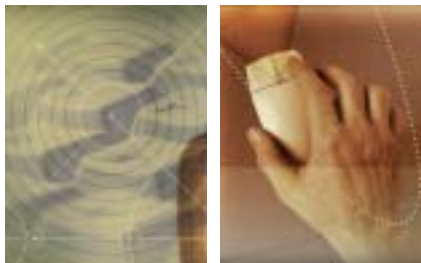
- Standard information can be published at regular intervals, or scheduled to run at specific times
- Additional reports can be dispatched based on exceptions or milestones being reached
- Reports can be automatically output to HTML, Microsoft Excel, PDF, email or print



Ease of use and improved productivity

The design of MICROS-Fidelio Financials incorporates a number of features to improve productivity and to enhance ease of use:

- A single **integrated ledger**, combining attributes and functionality of nominal, sales and purchase ledgers, means that batch updates are a thing of the past and information is available in real time
- With comprehensive **interfaces** delivered as part of the standard toolset, a wide range of data from all aspects of the operation can easily be manipulated, analyzed and reported on
- The **forms designer** allows users to design their own entry screens, adding in the functions they require to maximize efficiency and productivity
- Similarly, the **filter designer** means that tailor-made inquiries are simple to run, providing timely information to the people that need it
- The design of the **navigation manager** means that anyone familiar with a Windows environment will be at ease with this product, negating the need for specialist training
- The Basic and Standard offerings require **no expert assistance** in day-to-day use



Supporting your operations

A variety of features facilitate the control and smooth running of your operations, designed with the flexibility to map the solution to your process requirements.

These include:

- **Multi-currency** - this option enables the management of currency complexities, such as international transactions, allowing day rates and period rates to be set in as many currencies as required and providing support for operations in any country
- **Euro & GAAP compliant** - included as part of this global solution, delivering the ability to install the solution anywhere, with the confidence that statutory reporting requirements can be met
- **Multi-lingual** - the option for Additional Languages means that multiple languages can be used within one installation, supporting users of different nationalities
- **Integration** - a powerful electronic gateway enables dynamic connection with web or other applications, using an open integration toolset that enables them to access MICROS-Fidelio Financials data and submit commercial transactions in real time
- **Process manager** - for management of the processing and delivery of information within the organization, to fit your business needs. Processes can be automated, triggering new actions, and data can be validated using a rules engine, whether entered manually or imported into the system.
- **Information alerts** - if exceptions occur within a process, these can be easily defined and highlighted, to ensure they are handled quickly by staff with the appropriate authority
- **Reconciliation manager** - for bank reconciliation or inter-company reconciliations



- **Open periods** - with no mandatory period closure procedures, the solution can be set up to exactly meet your needs
- **Up to 10 budget ledgers** - catering for all your budget requirements, MICROS-Fidelio Financials ensures there is no duplication on set up, as all budget ledgers share the same Chart of Accounts and analysis as the actuals ledger
- **Consolidation** - offering soft or hard consolidation to suit the needs of your business
- **Security** - with the ability to control access to account and analysis level, individuals or groups of users can focus on the areas that they should be working on
- **Interfacing** - with a variety of methods of transferring data to and from MICROS-Fidelio Financials, interfaces to other solutions can be written by defining flat files, delimited, structured or XML formats, so that data can be easily read by external systems or imported into the system
- **ODBC access** - provided with the Standard offering or Full Specification offering, this allows you to integrate data from other sources along with your financial data



Additional options

In addition to the functionality described above, your solution can be tailored to meet specific needs by adding a range of options, with the implementation available at an additional cost. This can include the following:

- City ledger interface
- Food & beverage interface
- Transaction data migration
- Owner-specific reporting packs
- Purchase based business processing
- Complex delivery (multi-site set up utilizing shared services)
- Non-core processing
- Bank interfaces


For further information on MICROS-Fidelio Financials or on SunSystems, please visit our websites at: www.micros-fidelio.com and www.sunsystems.com



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