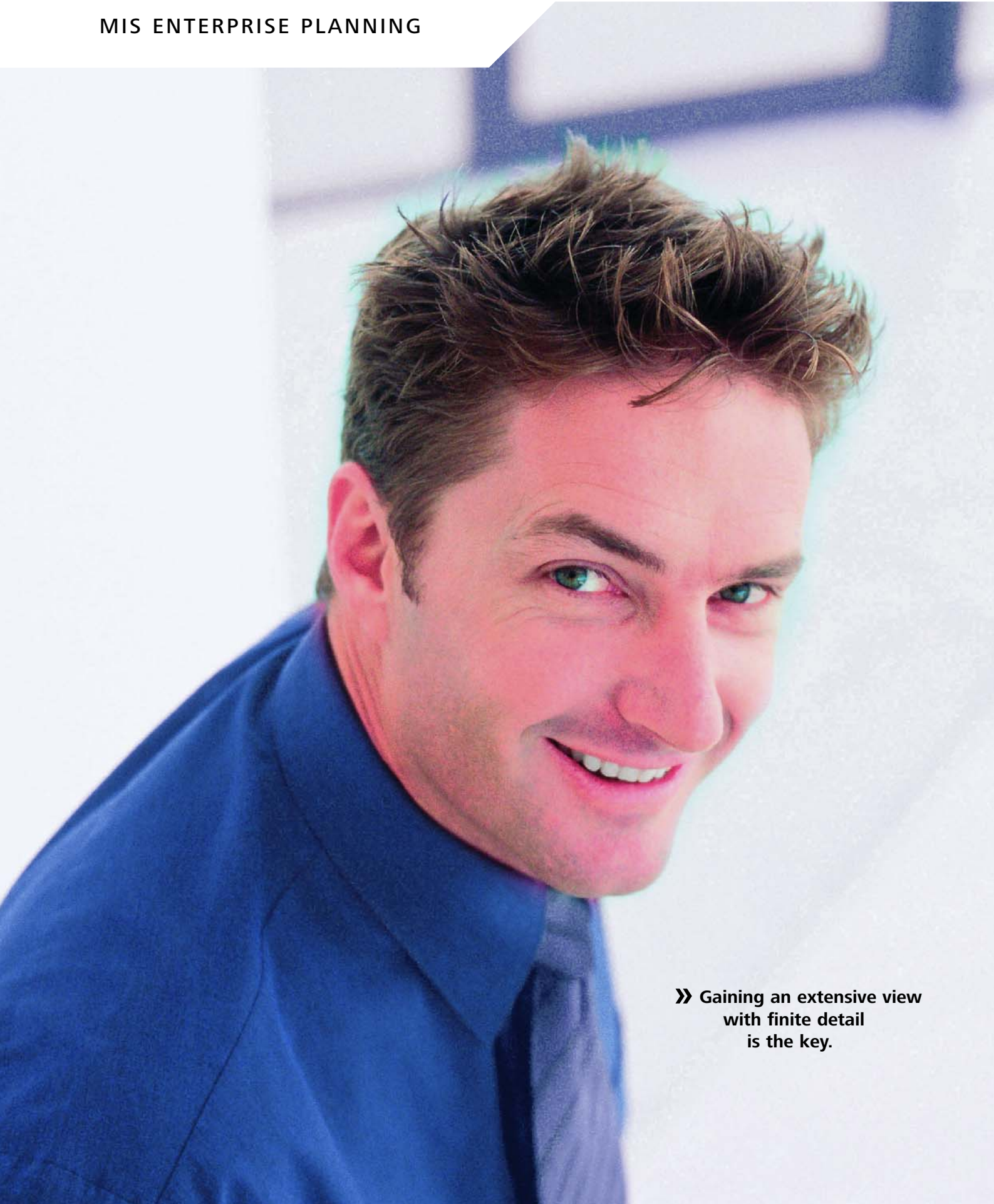




## MIS ENTERPRISE PLANNING



» Gaining an extensive view  
with finite detail  
is the key.

# Why MIS?

What you can expect and what makes us different from the rest.

Looking to expedite your planning cycle and make your budgets more transparent? This brochure offers useful advice on how to ease your search for a new enterprise planning and budget solution. In the next few pages we'll give you some facts to help you make one more important decision: choosing the right business intelligence partner.

MIS Enterprise Planning gives you a detailed, yet comprehensive view of your entire business. Connect your budgeting data - as well as the stakeholders in the process itself!

## Software and consulting

When you choose an MIS solution, you get software backed by fifteen years of hands-on project experience. Our professional consulting services ensure a tailored fit to your unique business and technical requirements. Over 31,500 users today rely on MIS solutions daily to successfully manage more than 1,400 companies worldwide.

## Our technology has its own fan club

MIS DecisionWare provides the intelligence behind all our solutions. And since this platform has the interfaces to fit whichever source systems your company uses - old and new can truly live together in harmony. This ensures the shortest possible implementation time, while being gentle on your budget to boot.

## Guarantee your ROI

When you invest money in new technologies, you have the right to know what kind of return you should receive on your investment. But software alone won't make your company faster or smarter. It's only worth your while, when your colleagues accept it and use it. Through project coaching, user training and first-level support following the technical integration, you can be sure that any questions regarding ROI will be answered quickly.

## You determine the pace

MIS delivers corporate performance management solutions that cover all your operational, collaborative and analytic needs. Our systems are fully scalable, both in the size and breadth of business applications, and adapt to your needs - not the other way around.

## We're here for you!

MIS belongs to the Systems Union Group, a leading global provider for financial and performance management software. MIS customers profit from the direct support and service of the Group's 46 offices in 19 countries on five continents.

Questions? We'd be happy to answer any open questions either in person or in a Web presentation. Just contact the MIS representative nearest you to schedule an appointment!

[www.misag.com/international](http://www.misag.com/international)





# Planning is networking information

Integrated enterprise planning allows you to centrally govern all financial processes and connect them in a systematic manner.

## Planning needs clarity

Business intelligence helps you plan for the future and plays a fundamental role in effective enterprise planning. When key performance indicators deliver a detailed yet comprehensive view of your entire business, you can utilize them as reliable parameters for future decisions.

## Planning needs time

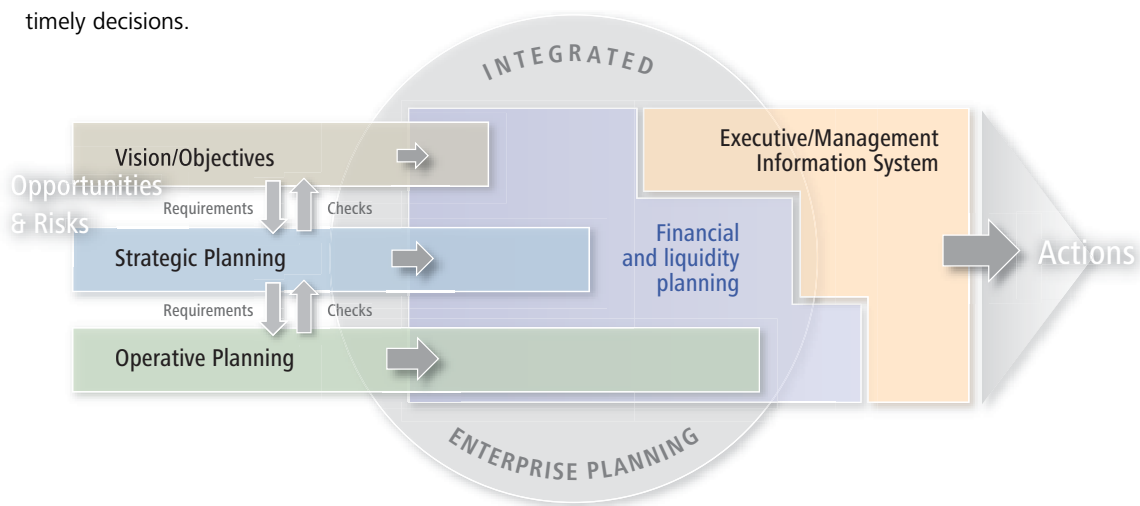
You need comprehensive access to relevant corporate finance data no matter what the source - and when time is of the essence, you need them on demand. With the help of information technology, your company can leverage this data to make fast, timely decisions.

Information  
on demand

and employees involved in the planning and budgeting process. This constant exchange of current information is critical to being more agile in operative business. And this competitive factor determines whether you will be a follower or a leader in your market space.

## Planning needs alternatives

Stagnant budgets in dynamic markets quickly land in the recycling bin. Be prepared for change by weighing the odds from the start. By testing multiple what-if scenarios, you can determine the repercussions of alternative decisions.



## Planning needs security

Since planning is and remains an ongoing process, you need to take opportunities and risks into account. Although merely testing risk scenarios may not protect your company from unpleasant surprises, you will at least be prepared for what-ever awaits you.

## Planning needs integration

Planning is more than the just the sum of multiple parts. Only when you can link data from multiple operating budgets will you be able to get a single, accurate view of your financial forecasts.

## Planning needs teamwork

A planning solution doesn't just add transparency by connecting data. It also links the departments

## Planning needs control

"Are we above, below or in budget?" By comparing your goals with the current status of your strategies and budgets, you can act in a timely manner and understand important correlations to optimize future plans and budgets. In other words, you control the success of your planning.

## Planning needs MIS Enterprise Planning

Regardless of what the others might say, you shouldn't need an elaborate plan to implement a planning and budgeting solution. The key aspect to consider during the implementation is how quickly you can leverage the new software. Choose a solution that offers substantial functionality out of the box, but can be configured to your company's unique requirements.

# A planning solution with added value

MIS Enterprise Planning fulfills your requirements today and tomorrow

## Tried and true technology

MIS Enterprise Planning started out as a visionary idea back in 1988 and has developed over the years into a flexible analytic application. Today, we continue to refine our offering to meet tomorrow's changing requirements. By integrating constant feedback from our customers, we ensure its ease of use.

## Record implementation times

While the others are still tied up in prototyping, MIS is already busy with the rollout. The application's modular structure and pre-configured interfaces to existing source systems make such high-speed implementations possible. This ensures a timely delivery and a price within your budget.

## Maximum flexibility

Your current and future demands on software are as individual as your company. And since no two companies are the same, standard applications quickly reach their limitations. With MIS Enterprise Planning, you profit from a healthy mix of built-in standards with easy-to-customize structures.

## Business security

No matter if you are dealing with nine- or fifteen-digit numbers, you need to ensure that the results withstand scrutiny - especially from third parties. The built-in business intelligence of MIS Enterprise Planning guarantees that you receive a perfectly configured planning system. All you have to do is customize the structures. This is an advantage, especially in consideration of upcoming rating procedures such as Basel II.

## Multidimensional views

Your day-to-day business is multifaceted. So when your reporting is limited to two dimensions, you only have a restricted view of your company. MIS Enterprise Planning enables you to create multidimensional tables and charts - using years, months, countries, regions, product groups, and any other number of parameters - quickly and flexibly.

## Integrated planning

MIS Enterprise Planning adjusts to your corporate structures and takes business relationships into account. The results of the detailed operative budgets (e.g. sales, overhead costs, investments, loans, etc.) flow directly into the enterprise planning, through what we call a vertical integration. A separate horizontal integration automatically connects balance sheets, income and cash flow statements. As a result, time-consuming coordination and approval processes become obsolete and you minimize the risk of human error.

## Act! Don't just react!

Forecasting lays the foundations for tomorrow's success, but it is primarily based on assumptions and variables that you can't control. If something unexpected happens and you don't react quickly enough, this can lead to even larger problems in the future.

MIS Enterprise Planning offers an optional risk management module to help reduce the influence of risks and plan future decisions in advance. Being prepared helps you protect your business from harm and allows you to identify and seize opportunities before your competitors do.

## An investment in your future

MIS Enterprise Planning is a safe, sensible investment. The database technology behind your new planning solution also provides a universal platform for legal consolidation, reporting and other business intelligence requirements in the future.

Customized  
applications with  
out-of-the-box  
standards

Be on guard  
for potential  
risks



» We finally have our planning under control. The solution allows us to create both standard and ad hoc reports easily and helps us identify errors throughout the budgeting cycle and in comparing our budget to actuals. «

*Dagmar Czapek, Head of Accounting,  
IG Real Estate, Vienna*

» Our operative planning system - and the foundation for an integrated enterprise planning system - was rolled out within six weeks. And we still had adequate leeway to adapt the application to our company's unique requirements. «

*Volker Ahrberg, Director of Controlling,  
Koelnmesse, Cologne*

» This solution offers a high level of built-in intelligence with the flexibility to meet our company's unique needs. This unique combination is tried and true and ensures a rapid project success. «

*Leontine Wratschko, Agrana Beteiligungs AG,  
Austria*



## Communication & Feedback

- ✓ Import data and structures from multiple source systems, e.g. SAP®R/3® and BW
- ✓ Exchange information throughout the enterprise
- ✓ Connect to other MIS business intelligence solutions for risk management, balance scorecard, etc.
- ✓ Exchange data with subsidiary management and legal consolidation applications

## Analysis

- ✓ Choose from guided or flexible ad hoc analyses
- ✓ Drill down to the desired level of detail; drill through to transaction levels
- ✓ Leverage optional ABC, time and other sophisticated analyses with MIS DeltaMiner

## Reporting

- ✓ Publish reports via the Web
- ✓ Follow trends by comparing your budget to actuals
- ✓ Create dynamic reports with zero maintenance
- ✓ Track ROI, profitability, cash flow and other key performance indicators

## Planning & Budgeting

- ✓ Plan annual and rolling budgets
- ✓ Enter data on detailed and aggregated levels
- ✓ Save time through allocation and copy functions; add comments
- ✓ Test any number of what-if scenarios
- ✓ Create forecasts

### DETAILED OPERATIONAL BUDGETS

- ✓ Cost groups and units
- ✓ Investments and assets
- ✓ Liabilities

### CORPORATE BUDGETS

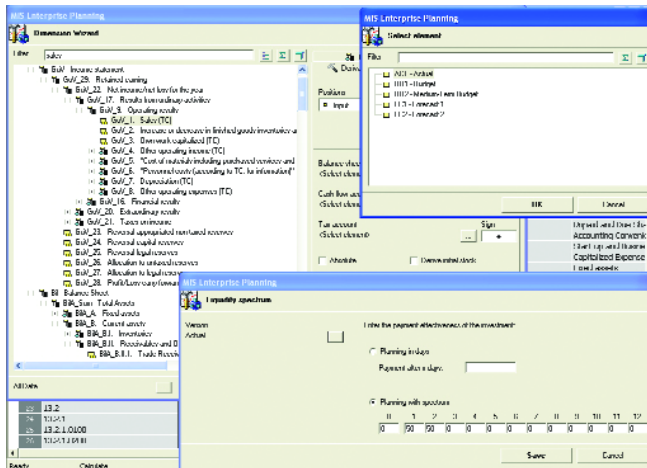
- ✓ Income statements (aligned by revenues or total costs)
- ✓ Balance sheet planning, cash flow statements
- ✓ Local planning support via the Web or data replication

## MIS Enterprise Planning

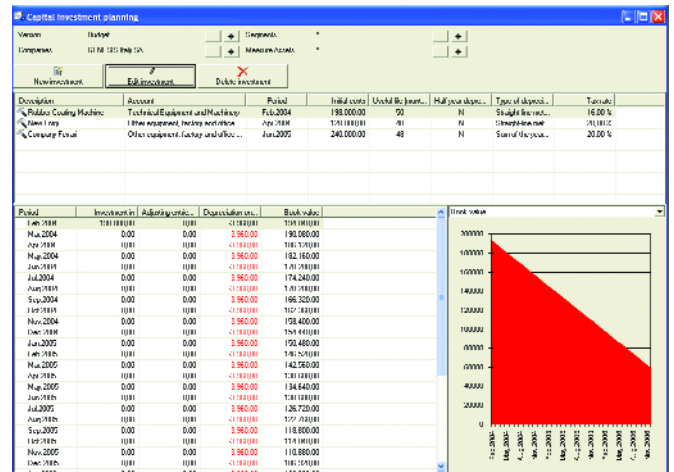
- ✓ Business professionals without specialist IT skills can create individual structures, rules, detailed budgets and reports
- ✓ Built-in currency conversion, accounts receivable/payable analysis, interest rate calculations and accounts of exchange analysis
- ✓ Multilanguage support
- ✓ Support for IFRS, US GAAP, German Commercial Code (HGB) and other standards
- ✓ Open scalability
- ✓ Optional integration with external applications (e.g. external workflow management, mail generation, approval workflows)

# Drag, Drop, Drill-Down, Slice & Dice

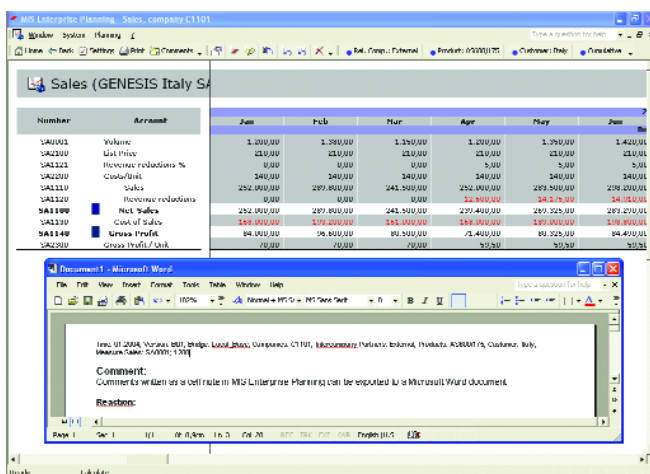
The look and feel of MIS Enterprise Planning



◀ **THE BUILT-IN DESIGNER** creates the bridge between packaged and individual planning applications.



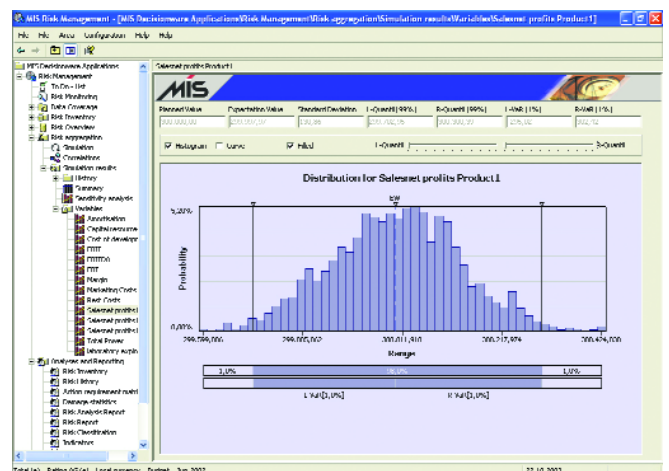
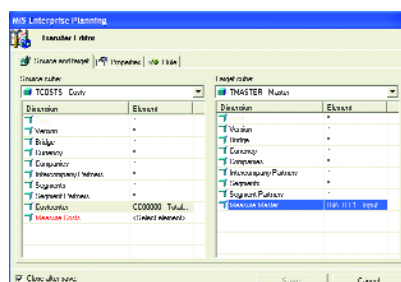
▶ **POWERFUL MODULES** for investment and loan planning are part of MIS Enterprise Planning's standard functionality.



◀ **THE RESULTS OF DETAILED OPERATIONAL BUDGETS** (as seen here in profit center planning) are automatically linked to income statements, balance sheets and cash flow statements. Add comments to individual plan values or entire areas, and if desired to external programs like Microsoft Word.

Local business units can either enter data offline in a local client or online via the Web. MIS Splasher saves you time by automatically allocating data to underlying levels.

**CUSTOMIZED DATA VIEWS** can be added to the standard data model using the Designer.

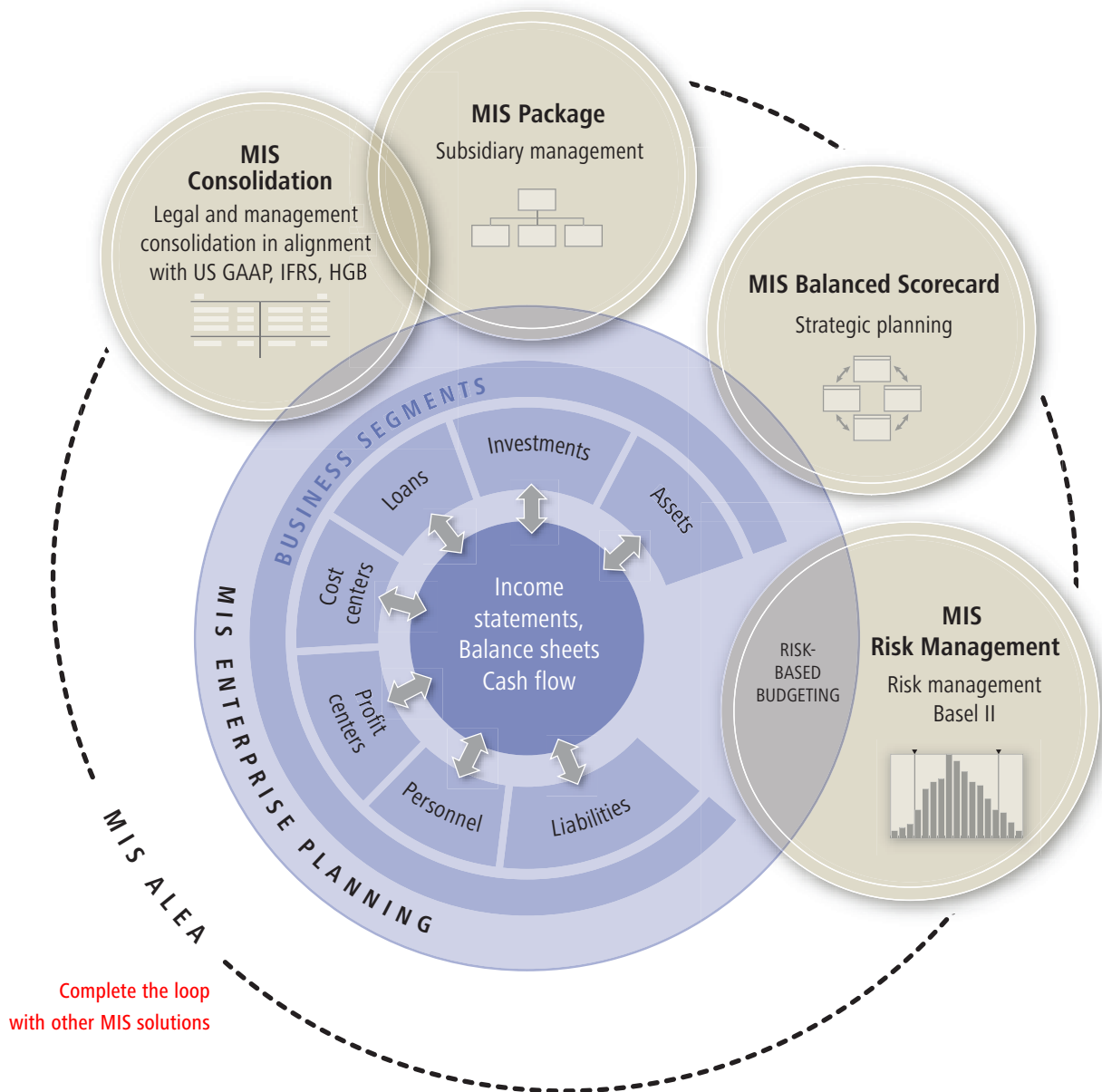


▶ **THE OPTIONAL MIS RISK MANAGEMENT APPLICATION** offers support with strategic planning. The risk scenarios portrayed here have a significant influence on operative planning.

## A solution with a future

You should expect more than just an isolated financial consolidation solution from a leading provider of business intelligence solutions. MIS offers innovative solutions for every business problem involving planning, reporting, consolidation or analysis. Since all applications are based on the same technology, new ones can be added easily. That's why so many companies choose MIS.

Your advantage: You only make an investment in the components that you really need, when you need them. All MIS solutions are renowned for their unparalleled, fast integration. And that holds true whether you already use our software or not. So the road to effective performance management is shorter than you ever thought possible!



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