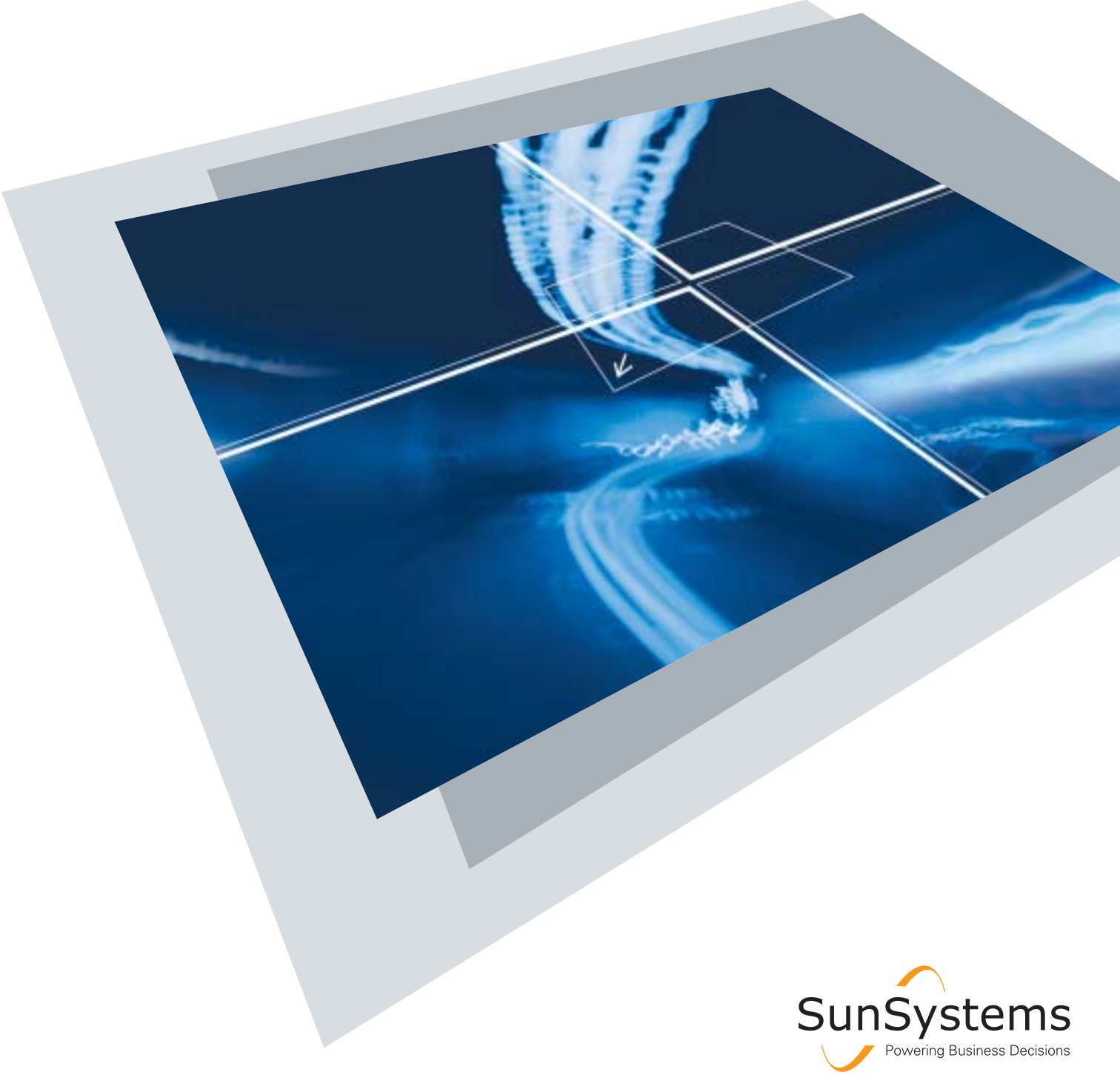
SunSystems
Overview



SunSystems
Powering Business Decisions

SunSystems - Powering Business Decisions

SunSystems is a leading financial and business management software solution used by multinationals and by small- and medium-sized businesses around the world. Installed in 18,000 sites in over 190 countries, SunSystems helps businesses improve operating efficiency and increase visibility of financial information.

Solving global business challenges

Finding financial and business management applications that meet the needs of your operations around the world is a challenge. But finding a solution that can also be implemented quickly and cost-effectively is an even bigger challenge. Forcing a corporate-level ERP (enterprise resource planning) solution across all subsidiary companies regardless of their size and business needs is a high cost, high risk strategy.

Many of the world's largest multinationals have found that deploying SunSystems in their subsidiary operations gives them a low risk solution that co-exists alongside their corporate ERP applications. SunSystems is unique in its global reach, providing a combination of international functionality and local support that is unrivalled by even the largest enterprise application vendors.

SunSystems customers include:

- 45 of the 50 largest corporations in the world
- 75 of the FTSE100
- A quarter of the Fortune 500

"The scalability of SunSystems, the strong multi-currency and multi-lingual features, as well as our past experience with the stability of SunSystems software were very attractive to us."

Seventh-day Adventist Church

"Our decision was based on SunSystems' proven capabilities as a truly global solution that could be customized to meet both our central and local requirements. We believed that it was a more appropriate solution for our African region due to its robust and flexible infrastructure, rich functionality, ease of use, rapid implementation times and cost effectiveness."

Diageo Africa

Addressing local business needs

Large multinationals use SunSystems because it is ideal for organizations with operations of differing sizes wanting to deploy the same solution regionally or globally. But SunSystems is also used by thousands of small- and medium-sized businesses around the world because it delivers the power and flexibility of an enterprise-level system at a considerably lower total cost of ownership.

Its real-time, single ledger design coupled with highly flexible analysis capabilities makes it the powerful system with a compact footprint. Its scalability means that SunSystems can support from 5 to 1,000 users, and the breadth of functionality means you can implement additional modules as your business changes.

SunSystems delivers global functionality with the local knowledge to support your business. SunSystems is available in 30 languages, with sophisticated multi-currency capabilities and support for local statutory compliance. This means it can be deployed wherever you are located. And with over 20 offices around the world and more than 200 channel partners in 76 countries, you can be sure that your solution will be implemented and supported by people that understand your business environment.

"SunSystems provides a formerly unachievable level of transparency in the data and information generated by our projects however remote they may be. This is increasingly significant as we expand our operations across the world. Indeed we have been working in Asia, Africa, Latin America and Eastern Europe and have needed a solution that delivers real-time information securely from these globally different regions."

GFA Consulting

Powering business decisions

Whatever the size of the organization, businesses today need solutions to improve operating efficiency and help understand how the business is performing. Problem areas need to be highlighted quickly and potential opportunities identified to maximize opportunities for revenue growth.

SunSystems addresses this need through its unique combination of flexible analysis capabilities and integrated business analytics. It delivers powerful reporting coupled with real-time alerts in order to highlight areas that need immediate action. This can be anywhere within the business, because SunSystems' sophisticated analytics allow analysis across multiple applications, including third party or legacy applications.

"We needed a financial solution that could analyze and manage business transactions, internal assets, budget, expenses and income, and make accounting management and querying simpler. With SunSystems, we can get information such as status of sales, inventory movements, cash flow and financial operation easily, and apply advanced management concepts in our daily work."

21ViaNet China Inc.

Integrated business analytics can also help address the challenges of corporate accountability. Stakeholders inside and outside the organization are demanding greater visibility of financial data and other key performance measures. SunSystems' integrated business analytics provide visual representation of KPIs (Key Performance Indicators) and web-based delivery of management information. This means you can provide a consistent and timely view of business performance to your stakeholders, wherever they are located.

"SunSystems' ease-of-use, depth of functionality and analysis capabilities mean that we can drill down into the specific details of any event and use this information for forecasting, budget setting and the preparation of meaningful reports for our marketing and event managers. It is fantastic."

Melbourne Cricket Club

SunSystems also provides a range of analytic applications and customized solutions that help manage corporate performance, including consolidation, planning, budgeting and forecasting. The SunSystems analytic applications support sophisticated enterprise planning by allowing organizations to model their business, create multiple planning scenarios and generate expected outcomes using a powerful financial model. They also support businesses that simply want to improve their budgeting processes by reducing their reliance on disconnected spreadsheets. The analytic applications leverage other SunSystems applications so that financial and business information is shared and synchronized between them.

The SunSystems Solution

Powerful financial management

At the heart of the SunSystems solution is a single, integrated ledger that combines the functionality of general ledger, sales and purchase ledger, project ledger, cashbook and user-defined ledgers. This provides a powerful, real-time, financial transaction processing engine that lets you see the immediate impact of any financial posting, giving you greater visibility into your business.

Analyzing your business

The SunSystems solution provides tremendous flexibility in the ways you can analyze financial and business information. "Analysis dimensions" are set up to reflect organizational activity such as departments, accounts, products, regions or lines of business. There is no need to prescribe a data relationship in advance, as the analysis dimensions are created and maintained independently of each other, but are linked through transaction processing and validation rules. This means you can add new analysis dimensions or change existing ones as your business changes, providing unrivalled flexibility without implementation complexity.

"The ease of use has been a critical success factor in the successful adoption of SunSystems. The reporting capabilities are now helping us better interpret our data, driving up the effectiveness and efficiency of Fleet operations."

Royal Navy

SunSystems uses analysis dimensions to create a repository of financial information that can be analyzed in various ways by flexibly selecting relationships. This means users can easily report on the information needed by the business, supporting faster decision-making.

"We estimate that on average, we save a couple of days a month on the production of figures."

Numerica

SunSystems offers a broad range of functionality encompassing the following functional areas:

- **Financial Management**

  Finance and accounting data is at the heart of almost every organizational decision. The measure of success and failure in the business world is based upon data that is collected, measured, and analyzed in the finance and accounting processes. The SunSystems financial modules are specifically designed to provide immediate access to all finance and accounting information to support fast and effective decision-making.

  SunSystems covers all aspects of financial management, including general ledger, consolidation, corporate allocations, multi-currency, dual base-currency, fixed assets, budget management and debtor management. All our solutions are fully euro-compliant and support multiple GAAP reporting.

- **Purchase Management & Purchase Requisitioning**

  SunSystems Purchase Management streamlines the procurement process and provides central control, delivering administrative cost-savings and improved productivity. Purchasing, receiving and invoice matching can be automated, with budget and commitment control to ensure you manage available funds effectively. In addition, SunSystems allows you to analyze a comprehensive database of supplier information to improve purchasing effectiveness.

  SunSystems also includes an easy-to-use, web-based requisitioning system that allows end users to enter and manage their purchase requests. This reduces the procurement cycle time and ensures that the right people are involved at the right time. Integrated with SunSystems' Purchase Management, the solution delivers improved purchase order accuracy and the ability to focus buying power to improve volume discounts.

Sales Order Management & Inventory Management

SunSystems delivers functionality to manage sales order entry and processing, customer information, pricing and invoicing. This helps to streamline sales and distribution operations in order to deliver high levels of customer service.

Inventory management functionality ensures full visibility of product, intermediate and raw material items, while also delivering lot and batch control. Bill of materials integrates with sales order management to allow the creation of sales order "kits" containing stock and non-stock items. SunSystems enables greater control over inventory levels, without forfeiting essential customer service levels.

Project Accounting & Resource Management

SunSystems provides a flexible solution that can accommodate sophisticated project accounting and costing requirements. SunSystems PSA offers full professional services automation functionality covering resource management, web-based time and expenses management and billing, to improve staff utilization and drive revenue recovery. This enables effective management of projects and resources for organizations that offer the services of skilled staff on a project basis, either to external clients or in-house. The solution is integrated with the other SunSystems applications to support and enhance the flow of information through the business.

Integrated Analytics

SunSystems Analytics provides a comprehensive portfolio of reporting and business intelligence solutions that enable you to turn your data into meaningful information, and deliver it to the right people at the right time. Our solutions deliver unique insight into every facet of business by providing the ability to drill down into the multiple dimensions of your financial and business information. The SunSystems Analytics infrastructure allows integrated reporting and analysis of SunSystems data and data from other third-party or legacy applications in your organization.

Reports can be pre-formatted or executed ad hoc by users, scheduled or on-demand, available via the web to employees, customers and partners anywhere in the world. By allowing you to monitor KPIs and business processes through proactive alerts and reporting, SunSystems helps you to deliver the critical business information your managers and employees need to make the right decisions at the right time.

SunSystems also delivers a range of analytic applications that help manage corporate performance. These include budgeting, planning and forecasting and consolidation capabilities that can span multiple finance systems.

Integration and Technology

Powerful integration capabilities

SunSystems offers powerful facilities to integrate SunSystems with other business applications. Data held in SunSystems can be queried, created or updated directly from other applications synchronously or asynchronously using a component-based electronic gateway. SunSystems also has powerful file import and export facilities that allow users to schedule import/export routines to run at predefined intervals. All data transferred into SunSystems is validated using appropriate business logic components.

Web-based solutions

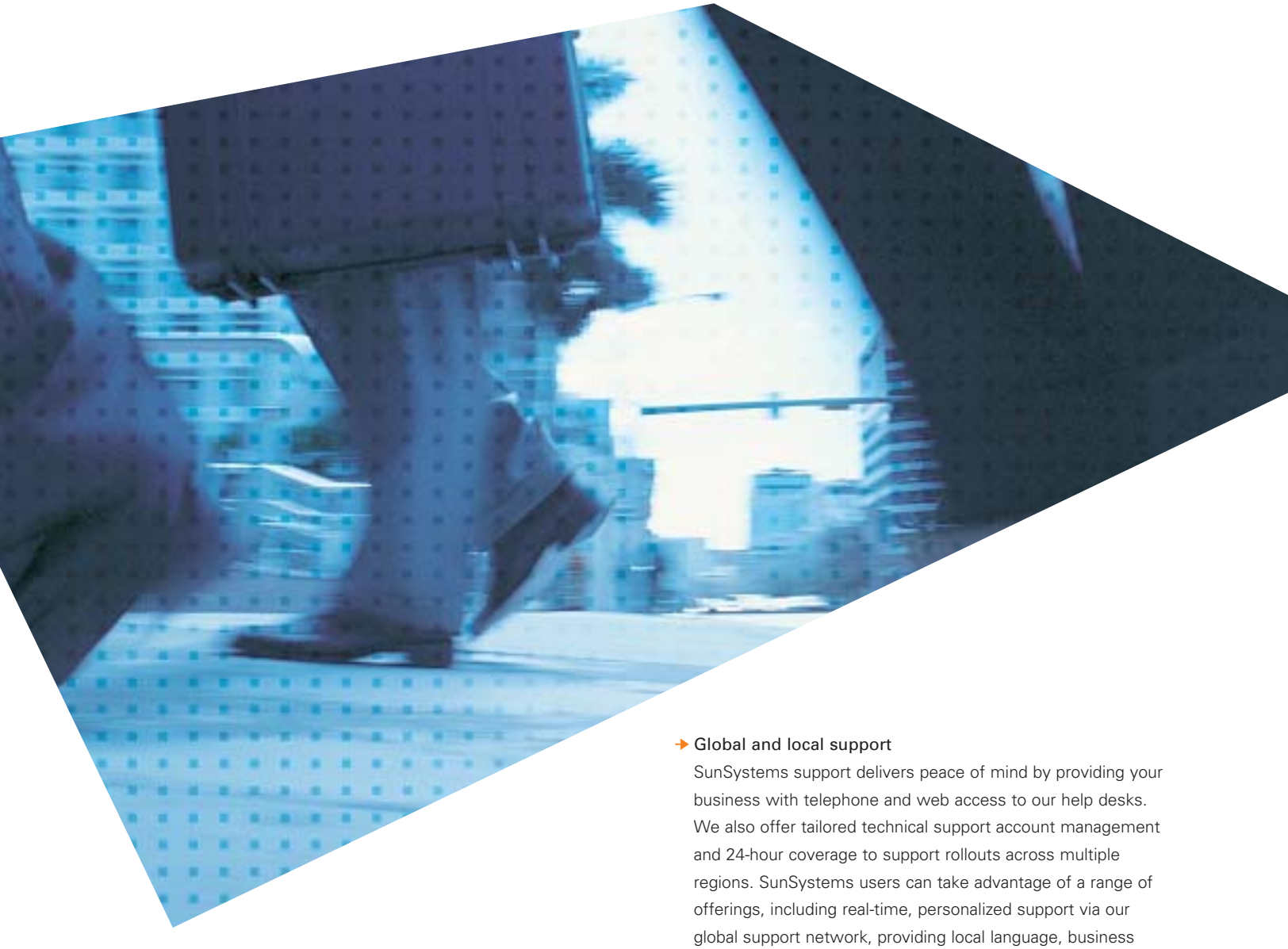
SunSystems solutions can be used to generate, manage and securely deliver critical business information to thousands of users across the web. Reports on key performance indicators can be integrated into your website, with personalized views provided to authorized users to ensure important information is highlighted quickly.

E-business solutions

SunSystems' integration tools enable you to integrate core business processes and data with web applications or portals, front office systems or other external applications using standard protocols like XML (Extensible Markup Language) and SOAP (Secure Object Access Protocol). This provides your organization with a seamless e-Business environment to improve operating efficiency.

A choice of technology

SunSystems pursues an open platform strategy. Our solutions operate independently of database and server platforms, running on Microsoft Windows NT, with SQL Server or Oracle, and UNIX with Oracle.



Professional Services, Support and Training

Consultancy

We offer a range of consultancy services to ensure the return on your SunSystems investment is maximized, with minimum risk. Application consultants, business analysts, project managers, technology consultants, trainers and integration specialists provide a wide range of skills, with experience across the globe, all backed by our proven implementation methodology.

Global and local support

SunSystems support delivers peace of mind by providing your business with telephone and web access to our help desks. We also offer tailored technical support account management and 24-hour coverage to support rollouts across multiple regions. SunSystems users can take advantage of a range of offerings, including real-time, personalized support via our global support network, providing local language, business knowledge and superior product expertise.

Education

To maximize your investment in SunSystems, comprehensive education and training programs are available for end users, project teams and partners - either onsite, through the Internet or in dedicated learning centers. We offer client-specific training courses tailored for your requirements and a cost-effective e-learning program through the SunSystems Academy that allows people to advance at a time, place and pace to suit their own needs.

The SunSystems Difference

SunSystems is unique. It's not just the power and flexibility of our software that makes us the system of choice to businesses around the world, it is the combination of our global reach and ability to deliver sophisticated solutions at a fraction of the cost of legacy ERP vendors that makes us different.

"The alternatives for Castrol Poland were reviewed and we worked out that the payback on SunSystems would be nine months. The alternatives were in excess of two years."

BP Poland

Global Reach and Delivery

SunSystems has focused on delivering global solutions for over 20 years. Unlike most other business application developers, international functionality is a core part of our solutions, not an afterthought. Backed by a network of over 20 offices and 200 channel partners worldwide, we have the capability to deliver solutions wherever you are located.

"With its reputation of reliability and stability, we chose SunSystems to be the standardized system for all our offices in China."

McDonald's China

Low Risk

The flexibility of SunSystems means it can easily be configured to meet your organizational structures and business processes rather than the other way around. This means that SunSystems can meet your requirements without jeopardizing the way you run your business.

Our implementation methodology, used consistently by our own consultants and our partners, means that SunSystems can be delivered rapidly and easily to organizations across the globe. Shortened implementation timescales and ease of use deliver quick benefits to users while reducing the risk of failure. This means that global deployments can be delivered rapidly.

"SunSystems is backed with a proven implementation methodology and a cost-effective price tag. Plus, SunSystems is a plug-and-play solution that offers local customization and flexibility and it has a very short implementation time. There's no doubt that the new SunSystems model is making our lives easier. It's proven to be a very beneficial tool, one that certainly adds value."

International Operations, MetLife

Low Total Cost of Ownership

Most enterprise applications are complex and costly to implement. However, the problems don't end with initial implementation. The cost of maintaining, managing and upgrading enterprise applications means the total cost of ownership over the life of the system is unacceptably high.

SunSystems is different. Rapid deployment coupled with cost-effective training and upgrade services means that SunSystems can deliver business benefits at a lower total cost of ownership. And the flexibility of the system means it can change as your business changes without the need for expensive reprogramming or outside consulting resources. Furthermore the scalability of SunSystems and its open technology platform means it can grow with your business and adapt to changes in your technical environment, maximizing the return on your investment.

"The time and money we have saved through improved administration processes is considerable. And that means more of our funds can be spent on saving children."

Save the Children (UK)

Get in touch…today

For more information on SunSystems products, services, business solutions or our partners, please visit our web site at **www.sunsystems.com** or contact your nearest SunSystems provider.

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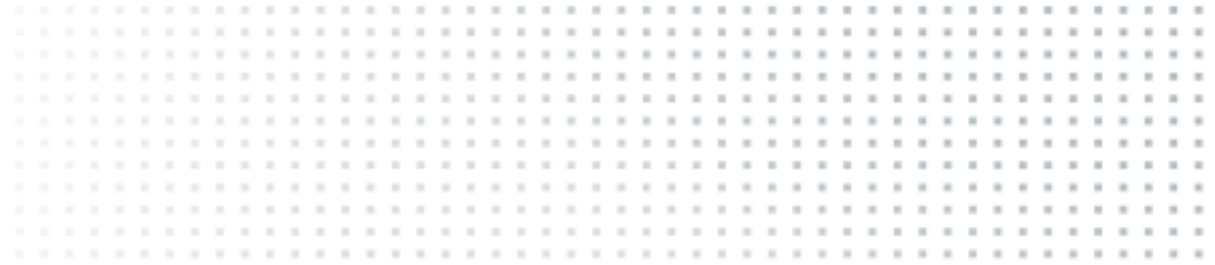

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